



Effective Business Writing, Grammar, & Proofreading

Overview

This one day program focuses on creative communication and the presentation of specialized information in an accessible way to a variety of different audiences who expect clarity, accuracy, and professionalism.

Learning Objectives

- Learn to assess the audience and their needs
- Understand and practice the skills needed to produce professional writing including planning, drafting, revising, and editing
- E-mail etiquette
- Grammar and Proofreading
- Crafting your business documents

Course Agenda (one day)

Module 1: User Centered Design Principles Pre-Planning

- Define your message with the 5 W's
 - What has prompted you to write this document?
 - Why are you writing this document?
 - Who is going to read it?
 - What do your readers need to know?
 - What action do you want your readers to take?
- Know Thy Audience
 - Introduction to the three stage process of audience analysis:
 - Development: Identifying your readers and their needs, values, attitudes, context, and how they will use your documents
 - Reading: Review of document by a select audience
 - Action: Utilization, information assimilation, and feedback from stakeholders

Module 2: Creating Writing Pieces

- Core Components and Recommendations for Commonly Used Business Documents
 - E-mail
 - Memorandums
 - Reports
 - International Correspondence
 - Writing with purpose
 - Determining what the document needs to achieve or prove (author's purpose)
 - Establish why your readers need this document (audience's purpose)
 - Identify information readers need to know
 - Utilizing the inverted pyramid structure for structuring your writing

Module 3: Fine Tune Your Writing/Refining the Message

- Persuasive writing elements and recommendations
- Informative writing elements and recommendations
- Creating strong openings and closings for impact and action
- Using active voice in writing to increase clarity and conciseness
- Utilizing parallel construction for impact
- Applying appropriate word choice for maximum understanding
- Suggestions for writing effective paragraphs
- Using transitional words and phrases to help with document flow

Module 4: Practical Proofreading and Editing Techniques

- Standard Written English Review
 - Grammar terminology overview
 - Expressing numbers in writing
 - Modern grammar rules
 - Preposition review
 - Using appropriate punctuation
- Identify common proofreading mistakes
- Review and use of style guides and notation methodologies